# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, DC 20549 

FORM 10-Q
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended December 28, 2013
OR
$\square$ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 333-124824

## RBC Bearings Incorporated

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

One Tribology Center
Oxford, CT
(Address of principal executive offices)

95-4372080
(I.R.S. Employer Identification No.)

06478
(Zip Code)
(203) 267-7001
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

> Large accelerated filer $\square \quad$ Accelerated filer $\square$
> Non-accelerated filer $\square$ (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes $\square$ No x
As of January 27, 2014, RBC Bearings Incorporated had 23,159,365 shares of Common Stock outstanding.

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## PART I. FINANCIAL INFORMATION

## ITEM 1. Financial Statements

## RBC Bearings Incorporated

## Consolidated Balance Sheets

 (dollars in thousands, except share and per share data)|  | $\begin{gathered} \text { December 28, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { March } 30, \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |  |
| ASSETS |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 115,989 | \$ | 114,480 |
| Short-term investments |  | 2,286 |  | 1,298 |
| Accounts receivable, net of allowance for doubtful accounts of $\$ 1,058$ at December 28, 2013 and $\$ 1,719$ at March 30, 2013 |  | 67,296 |  | 68,943 |
| Inventory |  | 198,425 |  | 174,585 |
| Deferred income taxes |  | 8,337 |  | 9,864 |
| Prepaid expenses and other current assets |  | 10,958 |  | 4,351 |
| Total current assets |  | 403,291 |  | 373,521 |
| Property, plant and equipment, net |  | 133,795 |  | 116,118 |
| Goodwill |  | 43,073 |  | 34,713 |
| Intangible assets, net of accumulated amortization of \$12,262 at December 28, 2013 and \$10,783 at March 30, 2013 |  | 14,872 |  | 11,158 |
| Other assets |  | 7,994 |  | 6,932 |
| Total assets | \$ | 603,025 | \$ | 542,442 |
|  |  |  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Accounts payable | \$ | 26,739 | \$ | 25,259 |
| Accrued expenses and other current liabilities |  | 19,039 |  | 20,069 |
| Current portion of long-term debt |  | 1,272 |  | 1,240 |
| Total current liabilities |  | 47,050 |  | 46,568 |
| Deferred income taxes |  | 5,766 |  | 4,236 |
| Long-term debt |  | 9,393 |  | 9,060 |
| Other non-current liabilities |  | 23,661 |  | 20,383 |
| Total liabilities |  | 85,870 |  | 80,247 |
|  |  |  |  |  |
| Stockholders' equity: |  |  |  |  |
| Preferred stock, \$. 01 par value; authorized shares: 10,000,000 at December 28, 2013 and March 30, 2013; none issued and outstanding |  | - |  | - |
| Common stock, $\$ .01$ par value; authorized shares: 60,000,000 at December 28, 2013 and March 30, 2013; issued and outstanding shares: 23,457,828 at December 28, 2013 and 23,277,928 at March 30, 2013 |  | 235 |  | 233 |
| Additional paid-in capital |  | 243,611 |  | 234,151 |
| Accumulated other comprehensive income (loss) |  | 686 |  | $(3,469)$ |
| Retained earnings |  | 283,739 |  | 241,734 |
| Treasury stock, at cost, 300,163 shares at December 28, 2013 and 289,234 shares at <br> March 30, 2013 |  |  |  |  |
| Total stockholders' equity |  | 517,155 |  | 462,195 |
| Total liabilities and stockholders' equity | \$ | 603,025 | \$ | 542,442 |

See accompanying notes.

## RBC Bearings Incorporated

## Consolidated Statements of Operations

## (dollars in thousands, except share and per share data)

(Unaudited)

|  | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 29, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 29, } \\ 2012 \end{gathered}$ |  |
| Net sales | \$ | 100,546 | \$ | 96,336 | \$ | 305,168 | \$ | 300,045 |
| Cost of sales |  | 62,050 |  | 60,060 |  | 185,612 |  | 187,796 |
| Gross margin |  | 38,496 |  | 36,276 |  | 119,556 |  | 112,249 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Selling, general and administrative |  | 18,273 |  | 16,567 |  | 52,397 |  | 48,436 |
| Other, net |  | 566 |  | 550 |  | 3,688 |  | 1,465 |
| Total operating expenses |  | 18,839 |  | 17,117 |  | 56,085 |  | 49,901 |
| Operating income |  | 19,657 |  | 19,159 |  | 63,471 |  | 62,348 |
| Interest expense, net |  | 276 |  | 281 |  | 770 |  | 679 |
| Other non-operating (income) expense |  | 43 |  | 229 |  | (164) |  | $(2,961)$ |
| Income before income taxes |  | 19,338 |  | 18,649 |  | 62,865 |  | 64,630 |
| Provision for income taxes |  | 6,574 |  | 6,540 |  | 20,860 |  | 18,863 |
| Net income | \$ | 12,764 | \$ | 12,109 | \$ | 42,005 | \$ | 45,767 |
| Net income per common share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.56 | \$ | 0.54 | \$ | 1.84 | \$ | 2.05 |
| Diluted | \$ | 0.55 | \$ | 0.53 | \$ | 1.81 | \$ | 2.01 |
| Weighted average common shares: |  |  |  |  |  |  |  |  |
| Basic |  | 22,908,556 |  | 22,538,502 |  | 22,841,011 |  | 22,286,974 |
| Diluted |  | 23,311,397 |  | 22,862,347 |  | 23,205,716 |  | 22,724,286 |

See accompanying notes.

## RBC Bearings Incorporated

Consolidated Statements of Comprehensive Income
(dollars in thousands)
(Unaudited)

|  | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 29, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 29, } \\ 2012 \end{gathered}$ |  |
| Net income | \$ | 12,764 | \$ | 12,109 | \$ | 42,005 | \$ | 45,767 |
| Net prior service pension cost and actuarial losses, net of taxes |  | (230) |  | (194) |  | (689) |  | (583) |
| Change in unrealized loss on investments, net of taxes |  | 111 |  | 26 |  | 99 |  | 21 |
| Foreign currency translation adjustments |  | 1,497 |  | 1,498 |  | 4,745 |  | (451) |
| Total comprehensive income | \$ | 14,142 | \$ | 13,439 | \$ | 46,160 | \$ | 44,754 |

[^0]
## RBC Bearings Incorporated

## Consolidated Statements of Cash Flows

(dollars in thousands)
(Unaudited)

|  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 29, } \\ 2012 \end{gathered}$ |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 42,005 | \$ | 45,767 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation |  | 9,930 |  | 9,947 |
| Excess tax benefits from stock-based compensation |  | $(1,529)$ |  | $(5,567)$ |
| Deferred income taxes |  | 3,057 |  | 2,455 |
| Amortization of intangible assets |  | 1,378 |  | 1,127 |
| Amortization of deferred financing costs |  | 244 |  | 244 |
| Stock-based compensation |  | 4,300 |  | 4,013 |
| Gain on disposition or sale of assets |  | (31) |  | (52) |
| Changes in operating assets and liabilities, net of acquisitions: |  |  |  |  |
| Accounts receivable |  | 2,207 |  | 10,566 |
| Inventory |  | $(17,475)$ |  | $(13,968)$ |
| Prepaid expenses and other current assets |  | $(6,744)$ |  | $(5,752)$ |
| Other non-current assets |  | $(2,388)$ |  | $(1,612)$ |
| Accounts payable |  | (553) |  | (685) |
| Accrued expenses and other current liabilities |  | (536) |  | 5,443 |
| Other non-current liabilities |  | 2,100 |  | $(2,702)$ |
| Net cash provided by operating activities |  | 35,965 |  | 49,224 |
|  |  |  |  |  |
| Cash flows from investing activities: |  |  |  |  |
| Purchase of property, plant and equipment |  | $(22,622)$ |  | $(30,804)$ |
| Purchase of short-term investments |  | (729) |  | $(1,210)$ |
| Acquisition of businesses, net of cash acquired |  | $(17,568)$ |  | - |
| Proceeds from sale of assets |  | 100 |  | 165 |
| Net cash used in investing activities |  | $(40,819)$ |  | $(31,849)$ |
|  |  |  |  |  |
| Cash flows from financing activities: |  |  |  |  |
| Exercise of stock options |  | 3,632 |  | 15,617 |
| Excess tax benefits from stock-based compensation |  | 1,529 |  | 5,567 |
| Repurchase of common stock |  | (662) |  | $(4,180)$ |
| Proceeds from term loan |  | - |  | 9,857 |
| Payment of term loan |  | (250) |  | - |
| Other, net |  | (83) |  | (273) |
| Net cash provided by financing activities |  | 4,166 |  | 26,588 |
|  |  |  |  |  |
| Effect of exchange rate changes on cash |  | 2,197 |  | (629) |
|  |  |  |  |  |
| Cash and cash equivalents: |  |  |  |  |
| Increase during the period |  | 1,509 |  | 43,334 |
| Cash, at beginning of period |  | 114,480 |  | 68,621 |
|  |  |  |  |  |
| Cash, at end of period | \$ | 115,989 | \$ | 111,955 |

See accompanying notes.

## RBC Bearings Incorporated

## Notes to Unaudited Interim Consolidated Financial Statements (dollars in thousands, except share and per share data)

The consolidated financial statements included herein have been prepared by RBC Bearings Incorporated, a Delaware corporation (collectively with its subsidiaries, the "Company"), without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. The March 30, 2013 fiscal year end balance sheet data have been derived from the Company's audited financial statements, but do not include all disclosures required by generally accepted accounting principles in the United States. The interim financial statements included with this report have been prepared on a consistent basis with the Company's audited financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended March 30, 2013.

These statements reflect all adjustments, accruals and estimates consisting only of items of a normal recurring nature, which are, in the opinion of management, necessary for the fair presentation of the consolidated financial condition and consolidated results of operations for the interim periods presented. These financial statements should be read in conjunction with the Company's audited financial statements and notes thereto included in the Annual Report on Form 10-K.

Certain prior year amounts have been reclassified for consistency with the current period presentation. These reclassifications had no effect on the reported results of operations. In the third quarter of fiscal 2014, the Company concluded that it was appropriate to classify certain accounts receivables as other current assets. Accordingly, the Company had revised the classification to report these receivables under the Prepaid expenses and other current assets caption. Corresponding reclassifications have also been made to the Consolidated Statement of Cash Flows for the nine months ended December 29, 2012 to reflect the reclassification and this change in classification does not affect previously reported cash flows from operations, and had no effect on the previously reported Consolidated Statement of Operations for any period.

The results of operations for the three month period ended December 28, 2013 are not necessarily indicative of the operating results for the full year. The nine month periods ended December 28, 2013 and December 29, 2012 each include 39 weeks. The amounts shown are in thousands, unless otherwise indicated.

## 1. Accumulated Other Comprehensive Income (Loss)

The components of comprehensive income (loss) that relate to the Company are net income, valuation of available for sale investments, foreign currency translation adjustments and pension plan and postretirement benefits, all of which are presented in the consolidated statements of stockholders' equity and comprehensive income (loss).

The following summarizes the activity within each component of accumulated other comprehensive income (loss):

|  | Currency <br> Translation |  | Pension and Postretirement Liability |  | Investments |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at March 30, 2013 | \$ | 4,116 | \$ | $(7,714)$ | \$ | 129 | \$ | $(3,469)$ |
| Other comprehensive income (loss) before reclassifications |  | 4,745 |  | (996) |  | 99 |  | 3,848 |
| Amounts reclassified from accumulated other comprehensive income (loss) |  | - |  | (115) |  | - |  | (115) |
| Provision for income taxes related to other comprehensive income items |  | - |  | 422 |  | - |  | 422 |
| Net current period other comprehensive income (loss) |  | 4,745 |  | (689) |  | 99 |  | 4,155 |
| Balance at December 28, 2013 | \$ | 8,861 | \$ | $(8,403)$ | \$ | 228 | \$ | 686 |

## 2. Net Income Per Common Share

Basic net income per common share is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding.

Diluted net income per common share is computed by dividing net income by the sum of the weighted-average number of common shares and dilutive common share equivalents then outstanding using the treasury stock method. Common share equivalents consist of the incremental common shares issuable upon the exercise of stock options.

The table below reflects the calculation of weighted-average shares outstanding for each period presented as well as the computation of basic and diluted net income per common share:


At December 28, 2013, 193,500 employee stock options and no restricted shares have been excluded from the calculation of diluted earnings per share. At December 29, 2012, 209,500 employee stock options and 300 restricted shares have been excluded from the calculation of diluted earnings per share. The inclusion of these employee stock options and unvested restricted stock shares would be anti-dilutive.

## 3. Cash and Cash Equivalents

The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

Short-term investments are comprised of equity securities and are measured at fair value by using quoted prices in active markets and are classified as Level 1 of the valuation hierarchy.

## 4. Inventory

Inventories are stated at the lower of cost or market, using the first-in, first-out method, and are summarized below:

|  | $\begin{gathered} \text { December 28, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 30, } \\ 2013 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Raw materials | \$ | 18,404 | \$ | 16,966 |
| Work in process |  | 45,964 |  | 41,882 |
| Finished goods |  | 134,057 |  | 115,737 |
|  | \$ | 198,425 | \$ | 174,585 |

## 5. Intangible Assets

|  | Weighted Average Useful Lives | December 28, 2013 |  |  |  | March 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross <br> Carrying <br> Amount |  | Accumulated <br> Amortization |  | Gross <br> Carrying <br> Amount |  | Accumulated <br> Amortization |  |
| Product approvals | 15 | \$ | 6,246 | \$ | 2,986 | \$ | 6,077 | \$ | 2,607 |
| Customer relationships and lists | 11 |  | 8,972 |  | 3,856 |  | 5,999 |  | 3,429 |
| Trade names | 15 |  | 2,229 |  | 1,187 |  | 1,380 |  | 1,102 |
| Distributor agreements | 5 |  | 722 |  | 722 |  | 722 |  | 722 |
| Patents and trademarks | 15 |  | 6,799 |  | 2,278 |  | 6,168 |  | 1,866 |
| Domain names | 10 |  | 437 |  | 244 |  | 437 |  | 211 |
| Other | 4 |  | 1,729 |  | 989 |  | 1,158 |  | 846 |
| Total |  | \$ | 27,134 | \$ | 12,262 | \$ | 21,941 | \$ | 10,783 |

Amortization expense for definite-lived intangible assets for the three and nine month periods ended December 28, 2013 was $\$ 541$ and $\$ 1,378$, respectively. Amortization expense for definite-lived intangible assets for the three and nine month periods ended December 29, 2012 was $\$ 363$ and $\$ 1,127$, respectively. Estimated amortization expense for the remaining three months of fiscal 2014, the five succeeding fiscal years and thereafter is as follows:

| 2014 | 641 |
| :--- | ---: |
| 2015 | $\$, 965$ |
| 2016 | $\$, 939$ |
| 2017 | 1,828 |
| 2018 | 1,706 |
| 2020 and thereafter | 1,484 |

## 6. Debt

The balances payable under all borrowing facilities are as follows:

|  | $\begin{gathered} \text { December 28, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { March } 30, \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Notes payable | \$ | 10,665 | \$ | 10,300 |
| Total debt |  | 10,665 |  | 10,300 |
| Less: current portion |  | 1,272 |  | 1,240 |
| Long-term debt | \$ | 9,393 | \$ | 9,060 |

On October 1, 2012, Schaublin purchased the land and building, which it occupied and had been leasing, for 14,067 CHF (approximately $\$ 14,910$ ). Schaublin obtained a 20 year fixed rate mortgage of 9,300 CHF (approximately $\$ 9,857$ ) at an interest rate of $2.9 \%$. The balance of the purchase price of 4,767 CHF (approximately $\$ 5,053$ ) was paid from cash on hand. The balance on this mortgage as of December 28, 2013 was 8,835 CHF, or $\$ 9,915$.

On November 30, 2010, the Company entered into a new credit agreement (the "JP Morgan Credit Agreement") and related security and guaranty agreements with certain banks, J.P. Morgan Chase Bank, N.A., as Administrative Agent, and J.P. Morgan Chase Bank, N.A. and KeyBank National Association as Co-Lead Arrangers and Joint Lead Book Runners. The JP Morgan Credit Agreement provides Roller Bearing Company of America, Inc. ("RBCA"), as borrower, with a $\$ 150,000$ five-year senior secured revolving credit facility which can be increased by up to $\$ 100,000$, in increments of $\$ 25,000$, under certain circumstances and subject to certain conditions (including the receipt from one or more lenders of the additional commitment).

Amounts outstanding under the JP Morgan Credit Agreement generally bear interest at the prime rate or LIBOR plus a specified margin, depending on the type of borrowing being made. The applicable margin is based upon the Company's consolidated ratio of net debt to adjusted EBITDA, measured at the end of each quarter. As of December 28, 2013, the Company's margin is $0.5 \%$ for prime rate loans and $1.5 \%$ for LIBOR rate loans.

The JP Morgan Credit Agreement requires the Company to comply with various covenants, including among other things, financial covenants to maintain the following: (1) a ratio of consolidated net debt to adjusted EBITDA, not to exceed 3.25 to 1; and (2) a consolidated fixed charge coverage ratio not to exceed 1.5 to 1 . The credit agreement allows the Company to, among other things, make distributions to shareholders, repurchase its stock, incur other debt or liens, or acquire or dispose of assets provided that the Company complies with certain requirements and limitations of the agreement. As of December 28, 2013, the Company was in compliance with all such covenants.

Approximately $\$ 4,348$ of the JP Morgan Credit Agreement is being utilized to provide letters of credit to secure RBCA’s obligations relating to certain insurance programs. As of December 28, 2013, RBCA had the ability to borrow up to an additional \$145,652 under the JP Morgan Credit Agreement.

On October 27, 2008, Schaublin entered into a new bank credit facility with Credit Suisse (the "Swiss Credit Facility") which replaced the prior bank credit facility of December 8, 2003 and its amendment of November 8, 2004. This facility provides for up to 4,000 CHF, or $\$ 4,489$, of revolving credit loans and letters of credit. Borrowings under the Swiss Credit Facility bear interest at Credit Suisse's prevailing prime bank rate. As of December 28, 2013, there were no borrowings under the Swiss Credit Facility.

## 7. Income Taxes

The Company files income tax returns in the U.S. federal jurisdiction, various states and foreign jurisdictions. With few exceptions, the Company is no longer subject to state or foreign income tax examinations by tax authorities for years ending before April 2, 2005. The Company is no longer subject to U.S. federal corporate income tax examination by the Internal Revenue Service for fiscal years ending before March 31, 2012. A U.S. federal corporate income tax examination by the Internal Revenue Service for the fiscal year ended April 2, 2011 was deemed effectively settled in the Company's first quarter of the fiscal year ended March 29, 2014 and the statute of limitations expired for the Company’s fiscal year ended April 3, 2010 in the Company's third quarter of the fiscal year ended March 29, 2014.

The effective income tax rates for the three month periods ended December 28, 2013 and December 29, 2012, were $34.0 \%$ and $35.1 \%$. The effective income tax rates for the nine month periods ended December 28, 2013 and December 29, 2012 were 33.2\% and 29.2\%, respectively. In addition to discrete items, the effective income tax rates for these periods are different from the U.S. statutory rates due to a special manufacturing deduction in the U.S. and foreign income taxed at lower rates which decrease the rate, and state income taxes which increases the rate.

The effective income tax rate for the three month period ended December 28, 2013 of $34.0 \%$ includes discrete items of $\$ 56$ which are substantially comprised of the reversal of unrecognized tax benefits associated with the expiration of statutes of limitations as well as the recognition of interest on unrecognized tax positions. The effective income tax rate for the three month period ended December 29, 2012 of $35.1 \%$ includes discrete items of $\$ 105$ which are substantially comprised of the reversal of unrecognized tax benefits associated with the expiration of statutes of limitations along with the recognition of interest on unrecognized tax positions. The effective income tax rate without discrete items for the three month periods ended December 28 , 2013 and December 29, 2012 would have been $34.3 \%$ and $35.6 \%$, respectively. The Company believes it is reasonably possible that some of its unrecognized tax positions may be effectively settled within the next twelve months due to the closing of audits and the statute of limitations expiring in varying jurisdictions. The decrease, pertaining primarily to credits and state tax, is estimated to be approximately \$393.

## 8. Reportable Segments

The Company operates through operating segments for which separate financial information is available, and for which operating results are evaluated regularly by the Company's chief operating decision maker in determining resource allocation and assessing performance. Those operating segments with similar economic characteristics and that meet all other required criteria, including nature of the products and production processes, distribution patterns and classes of customers, are aggregated as reportable segments. Certain other operating segments that do not exhibit the common attributes mentioned above and do not meet the quantitative thresholds for separate disclosure are combined and disclosed as "Other".

The Company has four reportable business segments, Plain Bearings, Roller Bearings, Ball Bearings and Other, which are described below. Within the Plain Bearings, Roller Bearings and Ball Bearings reportable segments, the Company has not aggregated any operating segments. Within the Other reportable segment, the Company has aggregated operating segments because they do not meet the quantitative threshold for separate disclosure.

Plain Bearings. Plain bearings are produced with either self-lubricating or metal-to-metal designs and consists of several sub-classes, including rod end bearings, spherical plain bearings and journal bearings. Unlike ball bearings, which are used in high-speed rotational applications, plain bearings are primarily used to rectify inevitable misalignments in various mechanical components.

Roller Bearings. Roller bearings are anti-friction bearings that use rollers instead of balls. The Company manufactures four basic types of roller bearings: heavy duty needle roller bearings with inner rings, tapered roller bearings, track rollers and aircraft roller bearings.

Ball Bearings. The Company manufactures four basic types of ball bearings: high precision aerospace, airframe control, thin section and commercial ball bearings which are used in high-speed rotational applications.

Other. Other consists of three operating locations that do not fall into the above segmented categories. The Company's precision machine tool collets provide effective part holding and accurate part location during machining operations. Additionally, the Company provides machining for integrated bearing assemblies and aircraft components for the commercial and defense aerospace markets and tight-tolerance, precision mechanical components for use in the motion control industry.

Segment performance is evaluated based on segment net sales and operating income. Items not allocated to segment operating income include corporate administrative expenses and certain other amounts.

|  | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 29, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { Dectember 29, } \\ 2012 \end{gathered}$ |  |
| Net External Sales |  |  |  |  |  |  |  |  |
| Plain | \$ | 52,991 | \$ | 51,497 | \$ | 162,909 | \$ | 160,166 |
| Roller |  | 27,284 |  | 26,115 |  | 85,911 |  | 87,564 |
| Ball |  | 13,054 |  | 10,779 |  | 33,709 |  | 30,146 |
| Other |  | 7,217 |  | 7,945 |  | 22,639 |  | 22,169 |
|  | \$ | 100,546 | \$ | 96,336 | \$ | 305,168 | \$ | 300,045 |
| Gross Margin |  |  |  |  |  |  |  |  |
| Plain | \$ | 19,350 | \$ | 20,220 | \$ | 62,292 | \$ | 61,868 |
| Roller |  | 10,739 |  | 10,587 |  | 35,981 |  | 34,269 |
| Ball |  | 4,839 |  | 1,848 |  | 11,884 |  | 6,350 |
| Other |  | 3,568 |  | 3,621 |  | 9,399 |  | 9,762 |
|  | \$ | 38,496 | \$ | 36,276 | \$ | 119,556 | \$ | 112,249 |
|  |  |  |  |  |  |  |  |  |
| Selling, General \& Administrative Expenses |  |  |  |  |  |  |  |  |
| Plain | \$ | 4,725 | \$ | 3,865 | \$ | 13,278 | \$ | 11,252 |
| Roller |  | 1,664 |  | 1,682 |  | 5,171 |  | 5,098 |
| Ball |  | 1,379 |  | 729 |  | 3,036 |  | 2,279 |
| Other |  | 945 |  | 968 |  | 3,064 |  | 2,754 |
| Corporate |  | 9,560 |  | 9,323 |  | 27,848 |  | 27,053 |
|  | \$ | 18,273 | \$ | 16,567 | \$ | 52,397 | \$ | 48,436 |
|  |  |  |  |  |  |  |  |  |
| Operating Income |  |  |  |  |  |  |  |  |
| Plain | \$ | 14,521 | \$ | 16,160 | \$ | 48,255 | \$ | 49,946 |
| Roller |  | 9,182 |  | 8,826 |  | 30,631 |  | 28,889 |
| Ball |  | 3,157 |  | 1,083 |  | 7,085 |  | 3,965 |
| Other |  | 2,608 |  | 2,592 |  | 6,465 |  | 6,968 |
| Corporate |  | $(9,811)$ |  | $(9,502)$ |  | $(28,965)$ |  | $(27,420)$ |
|  | \$ | 19,657 | \$ | 19,159 | \$ | 63,471 | \$ | 62,348 |
|  |  |  |  |  |  |  |  |  |
| Geographic External Sales |  |  |  |  |  |  |  |  |
| Domestic | \$ | 84,421 | \$ | 82,227 | \$ | 257,044 | \$ | 258,082 |
| Foreign |  | 16,125 |  | 14,109 |  | 48,124 |  | 41,963 |
|  | \$ | 100,546 | \$ | 96,336 | \$ | 305,168 | \$ | 300,045 |
| Intersegment Sales |  |  |  |  |  |  |  |  |
| Plain | \$ | 1,078 | \$ | 757 | \$ | 2,982 | \$ | 2,278 |
| Roller |  | 4,075 |  | 4,372 |  | 13,325 |  | 13,677 |
| Ball |  | 481 |  | 671 |  | 1,391 |  | 1,844 |
| Other |  | 6,351 |  | 5,760 |  | 19,602 |  | 18,340 |
|  | \$ | 11,985 | \$ | 11,560 | \$ | 37,300 | \$ | 36,139 |

## 9. Restructuring of Operations

In the fourth quarter of fiscal 2013, the Company reached a decision to consolidate and restructure its large bearing manufacturing facilities and capacity. This decision was based on the Company's intent to better align manufacturing abilities and product development. The consolidation of the Texas facility into the South Carolina operation will strengthen and bring critical engineering and manufacturing mass to the large bearing product line. The consolidation and restructuring includes: (1) consolidation of the machinery and equipment from Texas into South Carolina resulting in a certain portion being impaired and the remaining portion used to service the large bearing product offering; (2) sale or lease of the Texas building; and (3) a reduction in workforce in Texas due to the realignment. The majority of the expense associated with the consolidation and restructuring was incurred in fiscal 2013 with continued effort to sell the equipment and sell or lease the building to be completed in fiscal 2014. As a result, the Company recorded a pre-tax charge of $\$ 6,738$ under operating expenses in the Other, net category of the income statement for fiscal 2013 associated with this consolidation and restructuring. This charge included $\$ 466$ in employee related costs, $\$ 100$ in moving and relocation costs and $\$ 6,172$ impairment to fair value of certain equipment used in the manufacturing of large bearings. The Company determined that the market approach was the most appropriate method to estimate the fair value for the equipment and building using comparable sales data and actual quotes from potential buyers in the market place. These assets continue to be classified in fixed assets on the December 28, 2013 balance sheet. This analysis of fair value of assets resulted in a $\$ 6,172$ impairment loss in fiscal 2013 and is attributable to the Ball Bearings segment in which all of these assets reside. The Company incurred period costs of $\$ 1,720$ in the first nine months of fiscal 2014, bringing the total incurred due to the restructuring and consolidation to $\$ 8,458$. The Company will continue to incur operational costs such as depreciation, utilities and maintenance until the building is sold or leased.

## 10. Acquisitions

On October 7, 2013, the Company acquired the net assets of Turbine Components Inc. ("TCI") for approximately $\$ 3,925$. Located in San Diego, California, TCI is an FAA certified aircraft gas turbine repair station and manufacturer of precision components for aerospace markets. TCI's net sales for the last calendar year were approximately $\$ 4,000$. The purchase price allocation is as follows: accounts receivable ( $\$ 585$ ), inventory ( $\$ 125$ ), fixed assets $(\$ 1,231)$, goodwill ( $\$ 2,821$ ), intangible assets ( $\$ 441$ ), other non-current assets ( $\$ 127$ ), other current liabilities ( $\$ 641$ ), and noncurrent liabilities ( $\$ 766$ ). TCI is included in the Plain Bearings segment. In connection with the acquisition the Company agreed to a contract for additional contingent consideration that is dependent on the outcome of future events. The contingent consideration is based on a market valuation formula and will be payable five years from the acquisition date. The current fair value of the contingent consideration is determined to be $\$ 766$. Proforma net sales and net income inclusive of TCI are not materially different from the amounts reported in the accompanying consolidated statements of operations.

On August 16, 2013, the Company acquired Climax Metal Products Company ("CMP") located in Mentor, Ohio for $\$ 13,646$. The purchase price included $\$ 10,672$ in cash and $\$ 2,974$ of debt. CMP is a manufacturer of precision shaft collars, rigid couplings, keyless locking devices, and bearings for the industrial markets. CMP's net sales for the last calendar year were approximately $\$ 14,100$. The purchase price allocation is as follows: accounts receivable $(\$ 1,206)$, inventory ( $\$ 4,509$ ), other current assets ( $\$ 73$ ), fixed assets $(\$ 2,466)$, goodwill ( $\$ 5,538$ ), intangible assets $(\$ 3,904)$, other non-current assets $(\$ 10)$, other current liabilities ( $\$ 2,086$ ), and noncurrent liabilities ( $\$ 1,974$ ). CMP is included in the Ball Bearings segment. Proforma net sales and net income inclusive of CMP are not materially different from the amounts reported in the accompanying consolidated statements of operations.

On March 1, 2013, Roller Bearing Company of America, Inc. and RBC Southwest Products, Inc. acquired Western Precision Aero LLC ("WPA"), a manufacturer of precision components and gears for the aerospace and industrial markets located in Garden Grove, California for $\$ 2,628$. The purchase price included $\$ 1,408$ in cash and $\$ 1,220$ of debt. The purchase price allocation is as follows: accounts receivable $(\$ 646)$, inventory $(\$ 1,369)$, other current assets ( $\$ 66$ ), fixed assets $(\$ 1,290)$, intangible assets ( $\$ 645$ ), other non-current assets $(\$ 24)$, other current liabilities $(\$ 1,085)$ and a gain on acquisition ( $\$ 327$ ). The Company believes that it was able to acquire WPA for less than the fair value of its assets because of (i) the Company's unique position as a market leader in the aerospace and industrial bearing market and (ii) the seller's distressed operations. This addition expands the Company's offering to customers and expands its portfolio into the aerospace and industrial markets. WPA is included in the Plain Bearings segment. Proforma net sales and net income inclusive of WPA are not materially different from the amounts reported in the accompanying consolidated statements of operations.

## ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Cautionary Statement As To Forward-Looking Information

The information in this discussion contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 which are subject to the "safe harbor" created by those sections. All statements other than statements of historical facts, included in this quarterly report on Form 10-Q regarding our strategy, future operations, future financial position, future revenues, projected costs, prospects and plans and objectives of management are "forward-looking statements" as the term is defined in the Private Securities Litigation Reform Act of 1995.

The words "anticipates," "believes," "estimates," "expects," "intends," "may," "plans," "projects," "will," "would" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. We may not actually achieve the plans, intentions or expectations disclosed in our forward-looking statements and you should not place undue reliance on our forward-looking statements. Actual results or events could differ materially from the plans, intentions and expectations disclosed in the forward-looking statements that we make. These forward-looking statements involve risks and uncertainties that could cause our actual results to differ materially from those in the forward-looking statements, including, without limitation: (a) the bearing industry is highly competitive, and this competition could reduce our profitability or limit our ability to grow; (b) the loss of a major customer could result in a material reduction in our revenues and profitability; (c) weakness in any of the industries in which our customers operate, as well as the cyclical nature of our customers' businesses generally, could materially reduce our revenues and profitability; (d) future reductions or changes in U.S. government spending could negatively affect our business; (e) fluctuating supply and costs of raw materials and energy resources could materially reduce our revenues, cash flow from operations and profitability; (f) our products are subject to certain approvals, and the loss of such approvals could materially reduce our revenues and profitability; (g) restrictions in our indebtedness agreements could limit our growth and our ability to respond to changing conditions; (h) work stoppages and other labor problems could materially reduce our ability to operate our business; (i) our business is capital intensive and may consume cash in excess of cash flow from our operations; ( j ) unexpected equipment failures, catastrophic events or capacity constraints may increase our costs and reduce our sales due to production curtailments or shutdowns; (k) we may not be able to continue to make the acquisitions necessary for us to realize our growth strategy; ( 1 ) the costs and difficulties of integrating acquired businesses could impede our future growth; (m) we depend heavily on our senior management and other key personnel, the loss of whom could materially affect our financial performance and prospects; (n) our international operations are subject to risks inherent in such activities; (o) currency translation risks may have a material impact on our results of operations; (p) we may be required to make significant future contributions to our pension plan; (q) we may incur material losses for product liability and recall related claims; (r) environmental regulations impose substantial costs and limitations on our operations, and environmental compliance may be more costly than we expect; (s) our intellectual property and other proprietary rights are valuable, and any inability to protect them could adversely affect our business and results of operations; in addition, we may be subject to infringement claims by third parties; (t) cancellation of orders in our backlog of orders could negatively impact our revenues; (u) if we fail to maintain an effective system of internal controls, we may not be able to accurately report our financial results or prevent fraud; and (v) provisions in our charter documents may prevent or hinder efforts to acquire a controlling interest in us. Additional information regarding these and other risks and uncertainties is contained in our periodic filings with the SEC, including, without limitation, the risks identified under the heading "Risk Factors" set forth in the Annual Report on Form 10-K for the year ended March 30, 2013. Our forward-looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, joint ventures or investments we may make. We do not intend, and undertake no obligation, to update or alter any forward-looking statement. The following section is qualified in its entirety by the more detailed information, including our financial statements and the notes thereto, which appears elsewhere in this Quarterly Report.

## Overview

We are a well known international manufacturer of highly engineered precision plain, roller and ball bearings. Our precision solutions are integral to the manufacture and operation of most machines and mechanical systems, reduce wear to moving parts, facilitate proper power transmission and reduce damage and energy loss caused by friction. While we manufacture products in all major bearing categories, we focus primarily on the higher end of the bearing market where we believe our value added manufacturing and engineering capabilities enable us to differentiate ourselves from our competitors and enhance profitability. We believe our unique expertise has enabled us to garner leading positions in many of the product markets in which we primarily compete. We have been providing bearing solutions to our customers since 1919. Under the leadership of our current management team, we have significantly broadened our end markets, products, customer base and geographic reach. We currently operate 28 facilities of which 25 are manufacturing facilities in four countries.

Demand for bearings generally follows the market for products in which bearings are incorporated and the economy as a whole. Purchasers of bearings include industrial equipment and machinery manufacturers, producers of commercial and military aerospace equipment such as missiles and radar systems, agricultural machinery manufacturers, construction, energy, mining and specialized equipment manufacturers and automotive and commercial truck manufacturers. The markets for our products are cyclical, and general market conditions could negatively impact our operating results. We have endeavored to mitigate the cyclicality of our product markets by entering into sole-source relationships and long-term purchase orders, through diversification across multiple market segments within the aerospace and defense and diversified industrial segments, by increasing sales to the aftermarket and by focusing on developing highly customized solutions.

## Outlook

Our backlog, as of December 28, 2013, was $\$ 218.6$ million compared to $\$ 211.3$ million as of December 29, 2012. Our net sales for the nine month period ended December 28, 2013 increased $4.4 \%$ compared to the same period last fiscal year. An increase in our aerospace and defense markets of $8.6 \%$ was offset by a $0.8 \%$ decrease in the diversified industrial markets. The performance in the aerospace and defense market was driven by commercial aircraft build rates, the aerospace aftermarkets and the inclusion of two acquisitions, WPA and TCI. The diversified industrial market decrease was attributable to OEM volume declines in mining, construction and military vehicles offset by the acquisition of CMP.

Management believes that operating cash flows and available credit under the credit facilities will provide adequate resources to fund internal and external growth initiatives for the foreseeable future. We have $\$ 116.0$ million in cash and cash equivalents as of December 28, 2013, of which $\$ 37.7$ million is foreign cash restricted to funding internal and external growth initiatives in our foreign entities. We expect that our undistributed foreign earnings will be reinvested indefinitely for working capital, internal growth and acquisitions for and by our foreign entities.

## Results of Operations

The following table sets forth the various components of our consolidated statements of operations, expressed as a percentage of net sales, for the periods indicated that are used in connection with the discussion herein.

|  | Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \end{gathered}$ | $\begin{gathered} \hline \text { December 29, } \\ 2012 \end{gathered}$ | $\begin{gathered} \hline \text { December 28, } \\ 2013 \end{gathered}$ | $\begin{gathered} \hline \text { December 29, } \\ 2012 \end{gathered}$ |
| Statement of Operations Data: |  |  |  |  |
| Net sales | 100.0 \% | 100.0 \% | 100.0 \% | 100.0 \% |
| Gross margin | 38.3 | 37.7 | 39.2 | 37.4 |
| Selling, general and administrative | 18.2 | 17.2 | 17.2 | 16.1 |
| Other, net | 0.5 | 0.6 | 1.2 | 0.5 |
| Operating income | 19.6 | 19.9 | 20.8 | 20.8 |
| Interest expense, net | 0.3 | 0.3 | 0.3 | 0.2 |
| Other non-operating (income) expense | 0.1 | 0.2 | (0.1) | (1.0) |
| Income before income taxes | 19.2 | 19.4 | 20.6 | 21.6 |
| Provision for income taxes | 6.5 | 6.8 | 6.8 | 6.3 |
|  |  |  |  |  |
| Net income | 12.7 | 12.6 | 13.8 | 15.3 |

## Segment Information

We have four reportable product segments: Plain Bearings, Roller Bearings, Ball Bearings and Other. Other consists of three operating locations that do not fall into the above segmented categories, primarily machine tool collets, machining for integrated bearing assemblies and aircraft components and tight-tolerance, precision mechanical components. Within the Plain Bearings, Roller Bearings and Ball Bearings segments, we have not aggregated any operating segments. Within the Other reportable segment, we have aggregated operating segments because they do not meet the quantitative threshold for separate disclosure.

## Three Month Period Ended December 28, 2013 Compared to Three Month Period Ended December 29, 2012

Net Sales.

|  | Three Months Ended |  |  |  | $\begin{gathered} \$ \\ \text { Change } \end{gathered}$ |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \\ \hline \end{gathered}$ |  |  |  |  |  |  |
| Plain Bearings | \$ | 53.0 | \$ | 51.5 | \$ | 1.5 | 2.9 \% |
| Roller Bearings |  | 27.3 |  | 26.1 |  | 1.2 | 4.5 \% |
| Ball Bearings |  | 13.0 |  | 10.8 |  | 2.2 | 21.1 \% |
| Other |  | 7.2 |  | 7.9 |  | (0.7) | (9.2)\% |
| Total | \$ | 100.5 | \$ | 96.3 | \$ | 4.2 | 4.4 \% |

Net sales for the third quarter of fiscal 2014 were $\$ 100.5$ million, an increase of $4.4 \%$ from $\$ 96.3$ million in the third quarter of fiscal 2013. An $8.6 \%$ increase in net sales in aerospace and defense was offset by a $0.8 \%$ decrease in net sales to industrial customers. The increase was driven by commercial aircraft build rates and the incremental sales of two acquisitions, WPA and TCI. The decrease was driven by minimal activity in military vehicles and a decline in mining and construction OEM activity offset by the incremental sales of CMP. Excluding sales relating to military vehicles of $\$ 1.9$ million, the increase in industrial sales would have been $3.8 \%$, mainly driven by the distribution business and the sales of CMP.

The Plain Bearings segment achieved net sales of $\$ 53.0$ million in the three month period ended December 28, 2013, an increase of $\$ 1.5$ million compared to $\$ 51.5$ million for the same period in the prior fiscal year. Excluding the $\$ 0.8$ million and $\$ 1.2$ impact of WPA and TCI, respectively, the net sales decrease of $\$ 0.5$ million for this segment was attributable to a decline of $\$ 1.8$ million in mining, construction and military vehicles to diversified industrial customers offset by higher net sales to aerospace and defense customers of $\$ 1.3$ million mainly due to higher build rates.

The Roller Bearings segment achieved net sales of $\$ 27.3$ million in the three month period ended December 28, 2013, an increase of $\$ 1.2$ million, compared to $\$ 26.1$ million for the same period in the prior fiscal year. Net sales to the aerospace and defense sector increased by $\$ 3.2$ million offset by a decline of $\$ 2.0$ million in the diversified industrial sector. This segment was primarily affected by the lower activity in mining and construction.

The Ball Bearings segment achieved net sales of $\$ 13.0$ million in the three month period ended December 28, 2013, an increase of $\$ 2.2$ million, or $21.1 \%$, compared to $\$ 10.8$ million for the same period in the prior fiscal year. Excluding the $\$ 3.6$ million impact of CMP, net sales decreased $\$ 1.4$ million, mainly due to decreased volume and unfavorable product mix.

The Other segment, which is focused mainly on the sale of machine tool collets and precision components, achieved net sales of $\$ 7.2$ million in the three month period ended December 28, 2013, a decrease of $\$ 0.7$ million, or $9.2 \%$, compared to $\$ 7.9$ million for the same period in the prior fiscal year. Of this decrease, $\$ 0.5$ million is due to decreased demand for mechanical components mainly in the U.S. market combined with a $\$ 0.2$ million decrease in volume of machine tool collets mainly in Europe.

|  | Three Months Ended |  |  |  | $\begin{gathered} \text { \$ } \\ \text { Change } \end{gathered}$ |  | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \\ \hline \end{gathered}$ |  |  |  |  |  |  |
| Plain Bearings | \$ | 19.4 | \$ | 20.2 | \$ | (0.8) | (4.3)\% |
| Roller Bearings |  | 10.7 |  | 10.6 |  | 0.1 | 1.4 \% |
| Ball Bearings |  | 4.8 |  | 1.9 |  | 2.9 | 161.9 \% |
| Other |  | 3.6 |  | 3.6 |  | (0.0) | (1.5)\% |
| Total | \$ | 38.5 | \$ | 36.3 | \$ | 2.2 | 6.1 \% |

Gross margin for the third quarter was $\$ 38.5$ million compared to $\$ 36.3$ million for the same period last year. Gross margin as a percentage of net sales was $38.3 \%$ in the third quarter of fiscal 2014 compared to $37.7 \%$ for the same period last year.

Gross margin for the Plain Bearings segment was $\$ 19.4$ million, or $36.5 \%$, in the three month period ended December 28 , 2013 versus $\$ 20.2$ million, or $39.3 \%$ for the comparable period in fiscal 2013. WPA and TCI contributed $\$ 0.3$ million and $\$ 0.3$ million, respectively, to this segment's performance. Excluding this impact, this segment's lower performance of $\$ 1.4$ million was due primarily to product mix.

The Roller Bearings segment reported gross margin of $\$ 10.7$ million in the three month period ended December 28 , 2013 compared to $\$ 10.6$ million in the same period in the prior fiscal year. This segment was favorably impacted by approximately $\$ 0.1$ million primarily attributable to cost efficiencies.

The Ball Bearings segment reported gross margin of $\$ 4.8$ million, or $37.1 \%$, in the three month period ended December 28 , 2013 versus $\$ 1.9$ million, or $17.1 \%$, in the same period in fiscal 2013. CMP contributed $\$ 1.3$ million to this improved performance. Excluding this impact, this segment's performance was primarily attributable to cost efficiencies.

During the three month period ended December 28, 2013, the Other segment reported gross margin of $\$ 3.6$ million, or $49.4 \%$, compared to $\$ 3.6$ million, or $45.6 \%$, for the same period in the prior fiscal year.

Selling, General and Administrative.

|  | Three Months Ended |  |  |  | \$ <br> Change |  | \% <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \end{gathered}$ |  |  |  |  |  |  |
| Plain Bearings | \$ | 4.7 | \$ | 3.9 | \$ | 0.8 | 22.3 \% |
| Roller Bearings |  | 1.7 |  | 1.7 |  | 0.0 | (1.1)\% |
| Ball Bearings |  | 1.4 |  | 0.7 |  | 0.7 | 89.2 \% |
| Other |  | 0.9 |  | 1.0 |  | (0.1) | (2.4)\% |
| Corporate |  | 9.6 |  | 9.3 |  | 0.3 | 2.5 \% |
| Total | \$ | 18.3 | \$ | 16.6 | \$ | 1.7 | 10.3 \% |

SG\&A for the third quarter of fiscal 2014 was $\$ 18.3$ million, an increase of $\$ 1.7$ million over $\$ 16.6$ million for the same period last year. The increase of $\$ 1.7$ million was primarily attributable to an increase of $\$ 0.9$ million associated with the addition of three acquisitions, $\$ 0.6$ million in personnelrelated expenses and $\$ 0.2$ million in other expenses. As a percentage of sales, SG\&A was $18.2 \%$ for the third quarter of fiscal 2014 compared to $17.2 \%$ for the same period last year.

Other, Net. Other operating expenses for the third quarter of fiscal 2014 totaled $\$ 0.6$ million compared to $\$ 0.6$ million for the same period last year. For the third quarter of fiscal 2014 other operating expenses consisted of $\$ 0.5$ million of amortization of intangibles, and $\$ 0.1$ million of other expenses. For the same period last year, other operating expenses consisted of $\$ 0.4$ million of amortization of intangibles and $\$ 0.2$ million of other expenses.

Operating Income.

|  | Three Months Ended |  |  |  | $\begin{gathered} \text { \$ } \\ \text { Change } \end{gathered}$ |  | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 29, } \\ 2012 \end{gathered}$ |  |  |  |  |
| Plain Bearings | \$ | 14.5 | \$ | 16.2 | \$ | (1.7) | (10.1)\% |
| Roller Bearings |  | 9.2 |  | 8.8 |  | 0.4 | 4.0 \% |
| Ball Bearings |  | 3.2 |  | 1.1 |  | 2.1 | 191.5 \% |
| Other |  | 2.6 |  | 2.6 |  | 0.0 | 0.6 \% |
| Corporate |  | (9.8) |  | (9.5) |  | (0.3) | 3.3 \% |
| Total | \$ | 19.7 | \$ | 19.2 | \$ | 0.5 | 2.6 \% |

Operating income for the third quarter of fiscal 2014 was $\$ 19.7$ million compared to operating income of $\$ 19.2$ million for the same period last year. As a percentage of sales, operating income was $19.6 \%$ compared to $19.9 \%$ for the same period last year.

The Plain Bearings segment achieved an operating income of $\$ 14.5$ million in the three month period ended December 28, 2013 compared to $\$ 16.2$ million for the same period last fiscal year. The decrease is primarily due to the decline in the diversified industrial market, offset by the impact of the acquisitions of WPA and TCI of $\$ 0.2$ million each.

The Roller Bearings segment achieved an operating income of $\$ 9.2$ million in the three month period ended December 28, 2013 compared to $\$ 8.8$ million in the comparable period in fiscal 2013. This segment was favorably impacted by cost efficiencies and product mix.

The Ball Bearings segment achieved an operating income of $\$ 3.2$ million in the three month period ended December 28, 2013 compared to $\$ 1.1$ million for the same period in the prior fiscal year. This increase was due to an increase in the diversified industrial markets and the impact of the acquisition of CMP of $\$ 0.5$ million.

The Other segment achieved an operating income of $\$ 2.6$ million in the three month period ended December 28, 2013 compared to $\$ 2.6$ million for the same period in the prior fiscal year.

Interest Expense, Net. Interest expense, net for the third quarter of fiscal 2014 was $\$ 0.3$ million compared to $\$ 0.3$ million for the same period last year.

Income Before Income Taxes. Income before taxes increased by $\$ 0.7$ million to $\$ 19.3$ million for the three month period ended December 28, 2013 compared to $\$ 18.6$ million for the three month period ended December 29, 2012.

Income Taxes. Income tax expense for the three month period ended December 28 , 2013 was $\$ 6.6$ million compared to $\$ 6.5$ million for the three month period ended December 29, 2012. Our effective income tax rate for the three month period ended December 28, 2013 was $34.0 \%$ compared to $35.1 \%$ for the three month period ended December 29, 2012. The effective income tax rate for the three month period ended December 28, 2013 of $34.0 \%$ includes discrete items in the amount of $\$ 0.1$ million which are substantially comprised of the reversal of unrecognized tax benefits associated with the expiration of statutes of limitations, as well as the recognition of interest on unrecognized tax positions. The effective income tax rate without these discrete items would have been $34.3 \%$. The effective income tax rate for the three month period ended December 29, 2012 of $35.1 \%$ includes discrete items in the amount of $\$ 0.1$ million which are substantially comprised of the reversal of unrecognized tax benefits associated with the expiration of statutes of limitations along with the recognition of interest on unrecognized tax positions. The effective income tax rate without these discrete items would have been $35.6 \%$.

Net Income. Net income for the third quarter of fiscal 2014 was $\$ 12.8$ million compared to $\$ 12.1$ million for the same period last year. Excluding the discrete tax benefit in the third quarter of fiscal 2013, net income was $\$ 12.8$ million for the third quarter of fiscal 2014, compared to an adjusted net income of $\$ 12.0$ million for the same period last year, a $6.3 \%$ increase year over year.

Nine Month Period Ended December 28, 2013 Compared to Nine Month Period Ended December 29, 2012
Net Sales.


Net sales for the nine month period ended December 28, 2013 were $\$ 305.2$ million, an increase of $1.7 \%$ from $\$ 300.0$ million for the nine month period ended December 29, 2012. A $15.2 \%$ increase in net sales in aerospace and defense was offset by a $12.6 \%$ decline in industrial sales. The increase was driven by commercial aircraft build rates and the incremental sales of WPA and TCI. The decrease was driven by minimal activity in military vehicles, a decline in mining and construction OEM activity and the incremental sales of CMP. Excluding sales relating to military vehicles of $\$ 9.8$ million, the decrease in industrial sales would have been $6.8 \%$, mainly driven by the distribution business offset by the sales of CMP.

The Plain Bearings segment achieved net sales of $\$ 162.9$ million in the nine month period ended December 28, 2013, an increase of $\$ 2.7$ million, or $1.7 \%$, compared to $\$ 160.2$ million for the same period in the prior fiscal year. Excluding the incremental sales of WPA and TCI, the net sales decrease of $\$ 1.8$ million for this segment was attributable to a decline of $\$ 12.8$ million to diversified industrial customers in mining, construction and military vehicles offset by higher net sales to aerospace and defense customers of $\$ 11.0$ million attributed to higher build rates.

The Roller Bearings segment achieved net sales of $\$ 85.9$ million in the nine month period ended December 28, 2013, a decrease of $\$ 1.6$ million, or $1.9 \%$, compared to $\$ 87.5$ million for the same period in the prior fiscal year. Net sales to the diversified industrial sector declined $\$ 8.1$ million offset by an increase of $\$ 6.5$ million from the aerospace and defense sector. This segment was primarily affected by the lower activity in mining and construction.

The Ball Bearings segment achieved net sales of $\$ 33.7$ million in the nine month period ended December 28, 2013, an increase of $\$ 3.5$ million, or $11.8 \%$, compared to $\$ 30.2$ million for the same period in the prior fiscal year. Excluding the incremental sales of CMP, net sales decreased $\$ 1.9$ million, primarily due to decreased volume.

The Other segment, which is focused mainly on the sale of machine tool collets and precision components, achieved net sales of $\$ 22.7$ million in the nine month period ended December 28, 2013, an increase of $\$ 0.6$ million, or $2.1 \%$, compared to $\$ 22.1$ million for the same period in the prior fiscal year. Of this increase, $\$ 0.2$ million is due to increased demand for mechanical components mainly in the U.S. market combined with $\$ 0.4$ million of increased volume of machine tool collets, mainly in Europe.

Gross Margin.

|  | Nine Months Ended |  |  |  |  |  | $\begin{gathered} \text { \% } \\ \text { Change } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 28, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 29, } \\ 2012 \\ \hline \end{gathered}$ |  |  |  |  |
| Plain Bearings | \$ | 62.3 | \$ | 61.9 | \$ | 0.4 | 0.7 \% |
| Roller Bearings |  | 36.0 |  | 34.3 |  | 1.7 | 5.0 \% |
| Ball Bearings |  | 11.9 |  | 6.3 |  | 5.6 | 87.1 \% |
| Other |  | 9.4 |  | 9.7 |  | (0.3) | (3.7)\% |
| Total | \$ | 119.6 | \$ | 112.2 | \$ | 7.4 | 6.5 \% |

Gross margin for the nine month period ended December 28, 2013 was $\$ 119.6$ million compared to $\$ 112.2$ million for the same period last year. Gross margin as a percentage of net sales was $39.2 \%$ in the first nine months of fiscal 2014 compared to $37.4 \%$ for the same period last year.

Gross margin for the Plain Bearings segment was $\$ 62.3$ million, or $38.2 \%$, in the nine month period ended December 28, 2013 versus $\$ 61.9$ million, or $38.6 \%$ for the comparable period in fiscal 2013. Excluding the impact of WPA and TCI, this segment's performance decreased by $\$ 1.1$ million due primarily to product mix/pricing of $\$ 0.9$ million and $\$ 0.2$ million of cost efficiencies.

The Roller Bearings segment reported gross margin of $\$ 36.0$ million, or $41.9 \%$, in the nine month period ended December 28, 2013 compared to $\$ 34.3$ million, or $39.1 \%$, in the same period in the prior fiscal year. This segment was favorably impacted by approximately $\$ 3.4$ million in cost efficiencies offset by $\$ 1.7$ million in product mix/pricing.

The Ball Bearings segment reported gross margin of $\$ 11.9$ million, or $35.3 \%$, in the nine month period ended December 28, 2013 versus $\$ 6.3$ million, or $21.1 \%$, in the same period in fiscal 2013. CMP contributed $\$ 1.9$ million to this improved performance. Excluding this impact, this segment's performance was primarily attributable to cost efficiencies.

During the nine month period ended December 28, 2013, the Other segment reported gross margin of $\$ 9.4$ million, or $41.5 \%$, compared to $\$ 9.7$ million, or $44.0 \%$, for the same period in the prior fiscal year. This decline was mostly attributable to higher costs.

## Selling, General and Administrative.

|  | Nine Months Ended |  |  |  | $\begin{gathered} \$ \\ \text { Change } \end{gathered}$ |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 28, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 29, } \\ 2012 \end{gathered}$ |  |  |  |  |
| Plain Bearings | \$ | 13.3 | \$ | 11.2 | \$ | 2.1 | 18.0 \% |
| Roller Bearings |  | 5.2 |  | 5.1 |  | 0.1 | 1.4 \% |
| Ball Bearings |  | 3.0 |  | 2.3 |  | 0.7 | 33.2 \% |
| Other |  | 3.1 |  | 2.8 |  | 0.3 | 11.3 \% |
| Corporate |  | 27.8 |  | 27.0 |  | 0.8 | 2.9 \% |
| Total | \$ | 52.4 | \$ | 48.4 | \$ | 4.0 | 8.2 \% |

SG\&A for the nine month period ended December 28 , 2013 was $\$ 52.4$ million, an increase of $\$ 4.0$ million over $\$ 48.4$ million for the same period last year. The increase of $\$ 4.0$ million was primarily attributable to an increase of $\$ 1.5$ million associated with the addition of three acquisitions, $\$ 1.3$ million in personnel-related expenses, $\$ 0.3$ in professional fees and $\$ 0.9$ million in other expenses.

Other, Net. Other operating expenses for the nine month period ended December 28, 2013 totaled $\$ 3.7$ million compared to $\$ 1.5$ million for the same period last year. For the nine month period ended December 28, 2013 other operating expenses consisted of $\$ 1.7$ million associated with the consolidation and restructuring of the large bearing facilities, $\$ 1.4$ million of amortization of intangibles, $\$ 0.5$ million of acquisition costs, and $\$ 0.1$ million of other expenses. For the same period last year, other operating expenses consisted of $\$ 1.1$ million of amortization of intangibles and $\$ 0.4$ million of other expenses.

## Operating Income.

|  | Nine Months Ended |  |  |  | $\begin{gathered} \text { \$ } \\ \text { Change } \end{gathered}$ |  | $\begin{gathered} \text { \% } \\ \text { Change } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 28, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 29, } \\ 2012 \\ \hline \end{gathered}$ |  |  |  |  |
| Plain Bearings | \$ | 48.3 | \$ | 50.0 | \$ | (1.7) | (3.4)\% |
| Roller Bearings |  | 30.6 |  | 28.8 |  | 1.8 | 6.0 \% |
| Ball Bearings |  | 7.1 |  | 4.0 |  | 3.1 | 78.7 \% |
| Other |  | 6.5 |  | 6.9 |  | (0.4) | (7.2)\% |
| Corporate |  | (29.0) |  | (27.4) |  | (1.6) | 5.6 \% |
| Total | \$ | 63.5 | \$ | 62.3 | \$ | 1.2 | 1.8 \% |

Operating income for the nine month period ended December 28, 2013 of fiscal 2014 was $\$ 63.5$ million compared to operating income of $\$ 62.3$ million for the same period last year. As a percentage of sales, operating income was $20.8 \%$ compared to $20.8 \%$ for the same period last year.

The Plain Bearings segment achieved an operating income of $\$ 48.3$ million in the nine month period ended December 28, 2013 compared to $\$ 50.0$ million for the same period last fiscal year. The decrease is primarily due to the decline in the diversified industrial market offset by the impact of the acquisitions of WPA and TCI of $\$ 0.7$ million and $\$ 0.2$, respectively.

The Roller Bearings segment achieved an operating income of $\$ 30.6$ million in the nine month period ended December 28, 2013 compared to $\$ 28.8$ million in the comparable period in fiscal 2013. This segment was favorably impacted by $\$ 3.7$ million in cost efficiencies offset by $\$ 1.9$ million in product mix/pricing.

The Ball Bearings segment achieved an operating income of $\$ 7.1$ million in the nine month period ended December 28 , 2013 compared to $\$ 4.0$ million for the same period in the prior fiscal year. This increase was primarily due to volume, product mix/pricing, cost efficiencies and the impact of the acquisition of CMP of $\$ 0.7$ million.

The Other segment achieved an operating income of $\$ 6.5$ million in the nine month period ended December 28, 2013 compared to $\$ 6.9$ million for the same period in the prior fiscal year

Interest Expense, Net. Interest expense, net increased by $\$ 0.1$ million to $\$ 0.8$ million in the nine month period ended December 28, 2013, compared to $\$ 0.7$ million in the same period last fiscal year.

Other Non-Operating (Income) Expense. Other non-operating income was $\$ 0.2$ million in the nine month period ended December 28, 2013 compared to income of $\$ 3.0$ million in the same period last fiscal year. The change of $\$ 2.8$ million was primarily due to the receipt of a CDSOA distribution payment in the amount of $\$ 3.6$ million offset by $\$ 0.8$ million from the impact of foreign exchange rates on foreign currency deposits.

Income Before Income Taxes. Income before taxes decreased by $\$ 1.8$ million to $\$ 62.9$ million for the nine month period ended December 28, 2013 compared to \$64.6 million for the nine month period ended December 29, 2012.

Income Taxes. Income tax expense for the nine month period ended December 28 , 2013 was $\$ 20.9$ million compared to $\$ 18.9$ million for the nine month period ended December 29, 2012. Our effective income tax rate for the nine month period ended December 28, 2013 was $33.2 \%$ compared to $29.2 \%$ for the nine month period ended December 29, 2012. The effective income tax rate for the nine month period ended December 28,2013 of $33.2 \%$ includes discrete items in the amount of $\$ 0.6$ million which are substantially comprised of the reversal of unrecognized tax benefits associated with the expiration of statutes of limitations and the conclusion of income tax audits as well as the recognition of interest on unrecognized tax positions. The effective income tax rate without these discrete items would have been 34.1\%. The effective income tax rate for the nine month period ended December 29, 2012 of 29.2\% includes discrete items in the amount of $\$ 3.8$ million which are substantially comprised of the reversal of unrecognized tax benefits associated with the conclusion of income tax audits and the expiration of statutes of limitations. The effective income tax rate without these discrete items would have been $35.1 \%$. In addition to discrete items, the effective income tax rates are different from U.S. statutory rates due to a special manufacturing deduction in the U.S. and foreign income taxed at lower rates which decrease the rate, and an officers' compensation adjustment and state income taxes which increase the rate.

Net Income. Net income decreased by $\$ 3.8$ million to $\$ 42.0$ million for the nine month period ended December 28, 2013 compared to $\$ 45.8$ million for the nine month period ended December 29, 2012.

## Liquidity and Capital Resources

Our business is capital intensive. Our capital requirements include manufacturing equipment and materials. In addition, we have historically fueled our growth in part through acquisitions. We have historically met our working capital, capital expenditure requirements and acquisition funding needs through our net cash flows provided by operations, various debt arrangements and sale of equity to investors. We believe that operating cash flows and available credit under the credit facilities will provide adequate resources to fund internal and external growth initiatives for the foreseeable future.

## Liquidity

On October 1, 2012, Schaublin purchased the land and building, which it currently occupies and had been leasing, for 14.1 million CHF (approximately $\$ 15.0$ million). Schaublin obtained a 20 year fixed rate mortgage for 9.3 million CHF (approximately $\$ 9.9$ million) at an interest rate of $2.9 \%$. The balance of the purchase price of 4.8 million CHF (approximately $\$ 5.1$ million) was paid from cash on hand. As of December 28, 2013, the balance on this mortgage was 8.4 million CHF, or $\$ 9.9$ million.

On November 30, 2010, we and RBCA terminated the previous KeyBank Credit Agreement and the related credit, security and ancillary agreements, and entered into a new credit agreement (the "JP Morgan Credit Agreement") and related security and guaranty agreements with certain banks, J.P. Morgan Chase Bank, N.A., as Administrative Agent, and J.P. Morgan Chase Bank, N.A. and KeyBank National Association as Co-Lead Arrangers and Joint Lead Book Runners. The JP Morgan Credit Agreement provides RBCA with a $\$ 150.0$ million five-year senior secured revolving credit facility which can be increased by up to $\$ 100.0$ million, in increments of $\$ 25.0$ million, under certain circumstances and subject to certain conditions (including the receipt from one or more lenders of the additional commitment).

Amounts outstanding under the JP Morgan Credit Agreement generally bear interest at the prime rate, or LIBOR plus a specified margin, depending on the type of borrowing being made. The applicable margin is based on our consolidated ratio of net debt to adjusted EBITDA from time to time. Currently, our margin is $0.5 \%$ for prime rate loans and $1.5 \%$ for LIBOR rate loans.

The JP Morgan Credit Agreement requires us to comply with various covenants, including among other things, financial covenants to maintain the following: (1) a ratio of consolidated net debt to adjusted EBITDA not to exceed 3.25 to 1; and (2) a consolidated fixed charge coverage ratio not to exceed 1.5 to 1 . As of December 28, 2013, we were in compliance with all such covenants.

The JP Morgan Credit Agreement allows us to, among other things, make distributions to shareholders, repurchase our stock, incur other debt or liens, or acquire or dispose of assets provided that we comply with certain requirements and limitations of the credit agreement. Our obligations under the JP Morgan Credit Agreement are secured by a pledge of substantially all of our and RBCA's assets and a guaranty by us of RBCA's obligations.

On November 30, 2010, we borrowed approximately $\$ 30.0$ million under the JP Morgan Credit Agreement and used such funds to repay the approximately $\$ 30.0$ million balance outstanding under the KeyBank Credit Agreement. In the first quarter of fiscal 2012, we paid down the $\$ 30.0$ million outstanding revolver balance. Amounts outstanding under the new credit agreement are generally due and payable on the expiration date of November 30, 2015. We may elect to prepay some or all of the outstanding balance from time to time without penalty.

Approximately $\$ 4.3$ million of the JP Morgan Credit Agreement is being utilized to provide letters of credit to secure RBCA's obligations relating to certain insurance programs. As of December 28, 2013, RBCA had the ability to borrow up to an additional $\$ 145.7$ million under the JP Morgan Credit Agreement.

On October 27, 2008, Schaublin entered into a new bank credit facility with Credit Suisse which replaced the prior bank credit facility of December 8, 2003 and its amendment of November 8, 2004. This facility provides for up to 4.0 million CHF, or $\$ 4.5$ million, of revolving credit loans and letters of credit. Borrowings under this facility bear interest at Credit Suisse's prevailing prime bank rate. As of December 28, 2013, there were no borrowings under the Swiss Credit Facility.

Our ability to meet future working capital, capital expenditures and debt service requirements will depend on our future financial performance, which will be affected by a range of economic, competitive and business factors, particularly interest rates, cyclical changes in our end markets and prices for steel and our ability to pass through price increases on a timely basis, many of which are outside of our control. In addition, future acquisitions could have a significant impact on our liquidity position and our need for additional funds.

From time to time we evaluate our existing facilities and operations and their strategic importance to us. If we determine that a given facility or operation does not have future strategic importance, we may sell, partially or completely, relocate production lines, consolidate or otherwise dispose of those operations. Although we believe our operations would not be materially impaired by such dispositions, relocations or consolidations, we could incur significant cash or non-cash charges in connection with them.

As of December 28, 2013, we had cash and cash equivalents of $\$ 116.0$ million of which approximately $\$ 37.7$ million was cash held by our foreign operations. We expect that our undistributed foreign earnings will be re-invested indefinitely for working capital, internal growth and acquisitions for and by our foreign entities.

## Cash Flows

Nine Month Period Ended December 28, 2013 Compared to the Nine Month Period Ended December 29, 2012
In the nine month period ended December 28, 2013, we generated cash of $\$ 36.0$ million from operating activities compared to $\$ 49.2$ million for the nine month period ended December 29, 2012. The decrease of $\$ 13.2$ million was mainly a result of a decrease of $\$ 3.8$ million in net income, the addition of non-cash charges of $\$ 5.2$ million and a decrease in the net change in operating assets and liabilities of $\$ 14.6$ million. The change in working capital investment was primarily attributable to decreases in accounts receivable of $\$ 8.4$ million, inventory of $\$ 3.5$ million, prepaid expenses and other current assets of $\$ 1.0$ million, other non-current assets of $\$ 0.7$ million and accrued expenses and other current liabilities of $\$ 6.0$ million offset by increases in non-current liabilities of $\$ 4.8$ million and accounts payable of $\$ 0.2$ million. Inventory turnover for the nine month period ended December 28, 2013 decreased to 1.7 as compared to 1.8 for the same period in the prior fiscal year. Days sales outstanding increased to 61 at December 28, 2013 as compared to 60 at December 29 , 2012.

Cash used in investing activities for the nine month period ended December 28, 2013 included $\$ 22.6$ million for capital expenditures, $\$ 0.7$ million for the purchase of short-term investments and $\$ 17.6$ million related to the acquisition of businesses. Cash used in investing activities for the nine month period ended December 29, 2012 included $\$ 30.8$ million related to capital expenditures and $\$ 1.2$ million for the purchase of short-term investments.

Financing activities provided $\$ 4.2$ million in the nine month period ended December 28, 2013 compared to $\$ 26.6$ million for the nine month period ended December 29, 2012. The nine month period ended December 28, 2013 included $\$ 3.6$ million from the exercise of stock options and $\$ 1.5$ million in excess tax benefits from stock-based compensation offset by $\$ 0.6$ million from the repurchase of common stock and $\$ 0.3$ million of payments on notes payable. The nine month period ended December 29, 2012 included $\$ 15.6$ million from the exercise of stock options, $\$ 9.9$ million in proceeds from a term loan and $\$ 5.6$ million in excess tax benefits from stock-based compensation offset by $\$ 4.2$ million from the repurchase of common stock and $\$ 0.3$ million of payments on notes payable.

## Capital Expenditures

Our capital expenditures were $\$ 22.6$ million for the nine month period ended December 28, 2013. In addition, we expect to make additional capital expenditures of $\$ 7.0$ to $\$ 12.0$ million during fiscal 2014 including the construction of a new manufacturing facility in Poland. We expect to fund fiscal 2014 capital expenditures principally through existing cash, internally generated funds and debt. We may also make substantial additional capital expenditures in connection with acquisitions.

## Obligations and Commitments

As of December 28, 2013, there were no material changes in capital lease, operating lease or pension and postretirement obligations as compared to such obligations and liabilities as of March 30, 2013.

## Other Matters

## Critical Accounting Estimates

Preparation of our financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses. We believe the most complex and sensitive judgments, because of their significance to the Consolidated Financial Statements, result primarily from the need to make estimates about the effects of matters that are inherently uncertain. Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 1 to the Consolidated Financial Statements in our fiscal 2013 Annual Report, incorporated by reference in our fiscal 2013 Form 10-K, describe the significant accounting estimates and policies used in preparation of the Consolidated Financial Statements. Actual results in these areas could differ from management's estimates. There have been no significant changes in our critical accounting estimates during the first nine months of fiscal 2014.

## ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risks, which arise during the normal course of business from changes in interest rates and foreign currency exchange rates.
Interest Rates. We currently have no debt outstanding under the credit agreement. If we do incur debt in the future, we would evaluate the impact of interest rate changes on our net income and cash flow and take appropriate action to limit our exposure.

Foreign Currency Exchange Rates. As a result of our operations in Europe, we are exposed to risk associated with fluctuating currency exchange rates between the U.S. dollar, the Euro, the Swiss Franc and the British Pound Sterling. Our Swiss operations utilize the Swiss Franc as the functional currency, our French operations utilize the Euro as the functional currency and our English operations utilize the British Pound Sterling as the functional currency. Foreign currency transaction gains and losses are included in earnings. Approximately $13 \%$ of our net sales were impacted by foreign currency fluctuations in the first nine months of fiscal 2014 compared to approximately $12 \%$ in the same period in fiscal 2013 . We expect that this proportion is likely to increase as we seek to increase our penetration of foreign markets, particularly within the aerospace and defense markets. Foreign currency transaction exposure arises primarily from the transfer of foreign currency from one subsidiary to another within the group, and to foreign currency denominated trade receivables. Unrealized currency translation gains and losses are recognized upon translation of the foreign subsidiaries' balance sheets to U.S. dollars. Because our financial statements are denominated in U.S. dollars, changes in currency exchange rates between the U.S. dollar and other currencies have had, and will continue to have, an impact on our earnings. We periodically enter into derivative financial instruments in the form of forward exchange contracts to reduce the effect of fluctuations in exchange rates on certain third-party sales transactions denominated in non-functional currencies. Based on the accounting guidance related to derivatives and hedging activities, we record derivative financial instruments at fair value. For derivative financial instruments designated and qualifying as cash flow hedges (of which there were none at December 28, 2013), the effective portion of the gain or loss on these hedges is reported as a component of accumulated other comprehensive income ("AOCI"), and is reclassified into earnings when the hedged transaction affects earnings. As of December 28, 2013, the Company does not have any outstanding derivative financial instruments.

## Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements.

## ITEM 4. Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")) as of December 28, 2013. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of December 28, 2013, our disclosure controls and procedures were (1) designed to ensure that information relating to our Company required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported to our Chief Executive Officer and Chief Financial Officer within the time periods specified in the rules and forms of the U.S. Securities and Exchange Commission, and (2) effective, in that they provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

## Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting occurred during the three month period ended December 28, 2013 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act).

## PART II - OTHER INFORMATION

## ITEM 1. Legal Proceedings

From time to time, we are involved in litigation and administrative proceedings which arise in the ordinary course of our business. We do not believe that any litigation or proceeding in which we are currently involved, either individually or in the aggregate, is likely to have a material adverse effect on our business, financial condition, operating results, cash flow or prospects.

## ITEM 1A. Risk Factors

There have been no material changes to our risk factors and uncertainties during the nine month period ended December 28, 2013. For a discussion of the Risk Factors, refer to Part I, Item 2, "Cautionary Statement As To Forward-Looking Information," contained in this report and Part I, Item 1A, "Risk Factors," contained in the Company's Annual Report on Form 10-K for the period ended March 30, 2013.

## ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Unregistered Sales of Equity Securities

None.

## Use of Proceeds

Not applicable.

## Issuer Purchases of Equity Securities

On February 7, 2013, our board of directors authorized us to repurchase up to $\$ 50.0$ million of our common stock, from time to time on the open market, in block trade transactions and through privately negotiated transactions in compliance with Securities and Exchange Commission Rule $10 \mathrm{~b}-18$ depending on market conditions, alternative uses of capital and other relevant factors. Purchases may be commenced, suspended, or discontinued at any time without prior notice. This repurchase authorization terminates and replaces the existing $\$ 10.0$ million stock repurchase program announced by us on June 15 , 2007.

| Period | Total number of shares Purchased | Average price paid per share | Number of shares purchased as part of the publicly announced program | Approximate dollar value of shares still available to be purchased under the program (000's) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 09/29/2013-10/26/2013 | 8,682 | 63.29 | 8,682 | \$ | 49,269 |
| 10/27/2013-11/23/2013 | 38 | 67.83 | 38 |  | 49,267 |
| 11/24/2013-12/28/2013 | 16 | 66.50 | 16 |  | 49,266 |
| Total | 8,736 | 63.31 | 8,736 |  |  |

## ITEM 3. Defaults Upon Senior Securities

Not applicable.

## ITEM 4. Mine Safety Disclosures

Not applicable.

## ITEM 5. Other Information

Not applicable.

## ITEM 6. Exhibits

## Exhibit

## Exhibit Description

31.01
31.02
32.01
32.02

Certification of Chief Executive Officer Pursuant to Securities Exchange Act Rule 13a-14(a).
Certification of Chief Financial Officer Pursuant to Securities Exchange Act Rule 13a-14(a).
Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 and Securities Exchange Act Rule 13a-14(b).*
Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 and Securities Exchange Act Rule 13a-14(b).*

* This certification accompanies this Quarterly Report on Form 10-Q, is not deemed filed with the SEC and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended (whether made before or after the date of this Quarterly Report on Form 10-Q), irrespective of any general incorporation language contained in such filing.


## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

RBC Bearings Incorporated
(Registrant)

By: /s/ Michael J. Hartnett
Name: Michael J. Hartnett
Title: Chief Executive Officer
Date: February 6, 2014
By: /s/ Daniel A. Bergeron
Name: Daniel A. Bergeron
Title: Chief Financial Officer
Date: February 6, 2014

## Exhibit Description

Certification of Chief Executive Officer Pursuant to Securities Exchange Act Rule 13a-14(a).
31.02 Certification of Chief Financial Officer Pursuant to Securities Exchange Act Rule 13a-14(a).
32.01 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 and Securities Exchange Act Rule 13a-14(b).*
32.02 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 and Securities Exchange Act Rule 13a-14(b).*

* This certification accompanies this Quarterly Report on Form 10-Q, is not deemed filed with the SEC and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended (whether made before or after the date of this Quarterly Report on Form 10-Q), irrespective of any general incorporation language contained in such filing.


## CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Michael J. Hartnett, certify that:

1. I have reviewed this quarterly report on Form 10-Q of RBC Bearings Incorporated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including any consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; and
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## CERTIFICATION OF CHIEF FINANCIAL OFFICER <br> PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Daniel A. Bergeron, certify that:

1. I have reviewed this quarterly report on Form 10-Q of RBC Bearings Incorporated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including any consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; and
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## CERTIFICATION OF CHIEF EXECUTIVE OFFICER <br> PURSUANT TO <br> 18 U.S.C SECTION 1350

The undersigned, Michael J. Hartnett, the President and Chief Executive Officer of RBC Bearings Incorporated (the "Company"), pursuant to 18 U.S.C. §1350, hereby certifies that:
(i) the Quarterly Report on Form 10-Q for the period ended December 28, 2013 of the Company (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## CERTIFICATION OF CHIEF FINANCIAL OFFICER <br> PURSUANT TO <br> 18 U.S.C. SECTION 1350

The undersigned, Daniel A. Bergeron, Chief Financial Officer, of RBC Bearings Incorporated (the "Company"), pursuant to 18 U.S.C. §1350, hereby certifies:
(i) the Quarterly Report on Form 10-Q for the period ended December 28, 2013 of the Company (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.


[^0]:    See accompanying notes.

